

## Pricing Range – Retail & MSME Loans

### A) Retail Loans -->

#### **Rate Range and Mean Rates for Loans to Individuals for the quarter Oct 2016 – Dec 2016**

<b>Retail Loans</b>	<b>Rate Range</b>	<b>Mean Rate</b>
Overdraft Against Property	10.25% -12.00%	11.22%
Loan Against Property	10.50% -13.50%	11.16%
Home Loans	10.25% -12.35%	10.43%
Salaried Personal Loans	12.40% -25.00%	15.99%

### B) Small Business Banking -->

#### **Rate Range and Mean Rates for Loans to Individuals for the quarter Oct 2016 – Dec 2016**

<b>Small Business Banking</b>	<b>Rate Range</b>	<b>Mean Rate</b>
Small Business Loans	16.40% - 29.00%	23.65%
Two Wheeler Loans	24.10% - 29.78%	28.01%